



CTPTAC January 2021 Upcoming Workshops & Events

Following is a listing of Cross Timbers Procurement Technical Assistance Center's (CTPTAC) live webinars. All times are cst. Register for these free workshops using the link on the right. It is recommended that register at least two days in advance and that you double check your email address.

Date	Webinar	Registration
Jan. 5 10am- Noon	Data Mining Government Procurement <i>The purpose of this webinar is to inform companies how to do business with the government in a smarter and more efficient manner. You will learn how to research government data and apply it to your marketing efforts utilizing the following databases: Federal Procurement Data System (FPDS), USAspending, beta.SAM.gov, the Small Business Dynamic Database (DSBS), GOV\$Spend Purchase Orders, and Proximity.</i>	https://center-gateway.com/2/gateway/047000/events/event_detail;event_id=58947
Jan. 12 11am- Noon	Introduction to Government Contracting <i>This is webinar about how to do business in the government marketplace. (Federal, State, and Local governments). It is created for corporations who can show past performance and have financial capability, and is a refresher course for those that are seasoned government contracting personnel.</i>	https://center-gateway.com/2/gateway/047000/events/event_detail;event_id=58948
Jan. 13 11am- Noon	How to Develop a Capability Statement <i>Participants will learn how to write a one-page capability statement that serves as their thirty second elevator speech. The class will cover the descriptive and actionable language that will make your capability statement stand out. Participants will also learn which elements to include on the capability statement- such as company data, core competencies, capacity, past performance and past experience, and cybersecurity.</i>	https://center-gateway.com/2/gateway/047000/events/event_detail;event_id=58949
Jan. 19 11am- Noon	Proposal Preparation for Government Contracting <i>This webinar is for the advanced commercial or government contractor who is currently, or planning to, prepare a federal technical proposal for Construction or Service Contract. (Normally Commodity Contracts do not require a Technical Proposal but it is possible). Highlights of the federal government technical proposal assembly are discussed in a webinar setting. Contractors must be able to show past performance and financial capability.</i>	https://center-gateway.com/2/gateway/047000/events/event_detail;event_id=58950

*At this time, CTPTAC is NOT offering live events. Please check the Calendar page of the website, www.uta.edu/crosstimbers/pages/events-workshops/upcoming-events.php, for a listing of current webinars and locations. All event dates/times subject to change.

CTPTAC also offers recorded webinars. Please check the Presentation page of the website, <https://www.uta.edu/crosstimbers/pages/Webinars/index.php>, for a listing of webinars.

Contact Spelile Rivas, spelile.rivas@uta.edu, for questions.